

The Art of War is an ancient Chinese military treatise attributed to Sun Tzu a high-ranking military general, strategist and tactician, and it was believed to have been compiled during the late Spring and Autumn period or early Warring States period. The text is composed of 13 chapters, each of which is devoted to one aspect of warfare. It is commonly known to be the definitive work on military strategy and tactics of its time. It has been the most famous and influential of China's Seven Military Classics, and for the last two thousand years it remained the most important military treatise in Asia, where even the common people knew it by name. It has had an influence on Eastern and Western military thinking, business tactics, legal strategy and beyond. The book was first translated into the French language in 1772 by French Jesuit Jean Joseph Marie Amiot and a partial translation into English was attempted by British officer Everard Ferguson Calthrop in 1905. The first annotated English language translation was completed and published by Lionel Giles in 1910, which forms the basis of this edition.

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I've found Sun Tzu's writing to be impactful for today's business environment. Here are a few of the most important marketing lessons from The Art of War. The Art of War Although accounts differ over the Sun Tzu's origins, according to a biography written by a 2nd century BC historian he was a general who lived in.

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